

Fact Sheet

TSX: SIA

~12,500 **Team Members**

Years of Operation

\$0.94 Distribution/Share

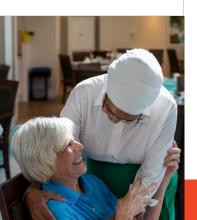
\$517M

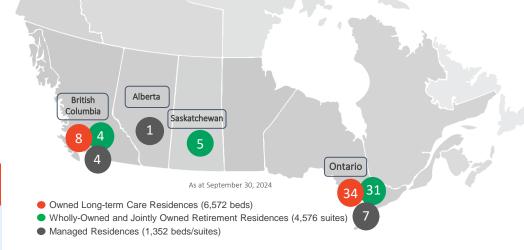
Available Liquidity

As at September 30, 2024



www.aspiralife.ca

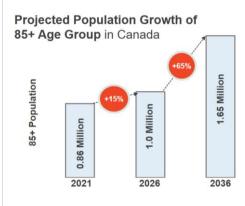




Sienna Senior Living Inc. (TSX:SIA) is one of Canada's leading owners and operators of seniors' residences with 94 high quality assets in great locations.

Why Invest in Sienna

- Well established provider of essential services in a sector with compelling demographics and growing demand
- Uniquely positioned to provide full continuum of care
- Needs-driven business resulting from monumental demographic shift with unprecedented growth of 85+ age group
- Significant potential for incremental growth through internal portfolio optimization, redevelopments and acquisitions
- Attractive ~5%+ dividend yield



Source: Statistics Canada

Sienna's long-term strategic approach is centred around the following three pillars:

Strengthening **Team Engagement**

- Offering a compelling team experience
- Creating a purpose-driven, differentiated culture

Elevating the Quality of Life of Residents

- Offering an outstanding resident experience
- Achieving operational excellence

Achieving **Growth & Enhanced** Performance

- Outperforming the market
- Growing the Company's footprint

Senior Leadership

Nitin Jain

Director, President & CEO

David Hung

Chief Financial Officer & EVP, Investments

Jennifer Anderson

Long-Term Care Operations, EVP

Teresa Fritsch

Chief Corporate Officer, EVP

Olga Giovanniello

Chief Human Resources Officer, EVP

Geoff McIlmoyle

Retirement Operations, EVP

Adam Walsh

General Counsel & EVP, Legal

Nancy Webb

Public Affairs & Marketing, EVP

Board of Directors

Shelly Jamieson

Chair

Barbara Bellissimo

Paul Boniferro

Dr. Gina Parvaneh Cody

Nitin Jain

Brian Johnston

Stephen Sender



Financial Highlights

Key Performance Indicators \$thousands, except occupancy, share and ratio data	Q3 2024	Q3 2023
Occupancy – Long-term care (average)	98.4%	98.1%
Occupancy – Retirement same property (average)	89.6%	87.1%
Total Adjusted Revenue	224,775	199,840
Total Adjusted Net Operating Income (NOI)	43,449	37,837
Operating Funds from Operations (OFFO)	23,877	20,069
Adjusted Funds from Operations (AFFO)	20,351	19,612
OFFO per share	0.312	0.275
AFFO per share	0.266	0.269
Debt to Adjusted Gross Book Value (period end)	42.3%	44.4%
Weighted Average Cost of Debt (period end)	3.7%	3.6%
Debt to Adjusted EBITDA	7.0	8.3

Significant Opportunities for Growth

Incremental growth through portfolio optimization, continued retirement NOI margin growth and occupancy improvements towards 95% target

Growth through accretive acquisition opportunities

Redevelopment of Ontario longterm care portfolio



Sienna's Environmental, Social and Governance Initiatives

Sienna plays a leadership role in developing new approaches to better serve Canadian seniors. Some of the Company's most impactful achievements are reflected in the 2023-2024 ESG Report.



For information on Sienna's **ESG initiatives**, including the **latest ESG Report**, or to provide feedback, please go to **https://www.siennaliving.ca/investors/esg**

